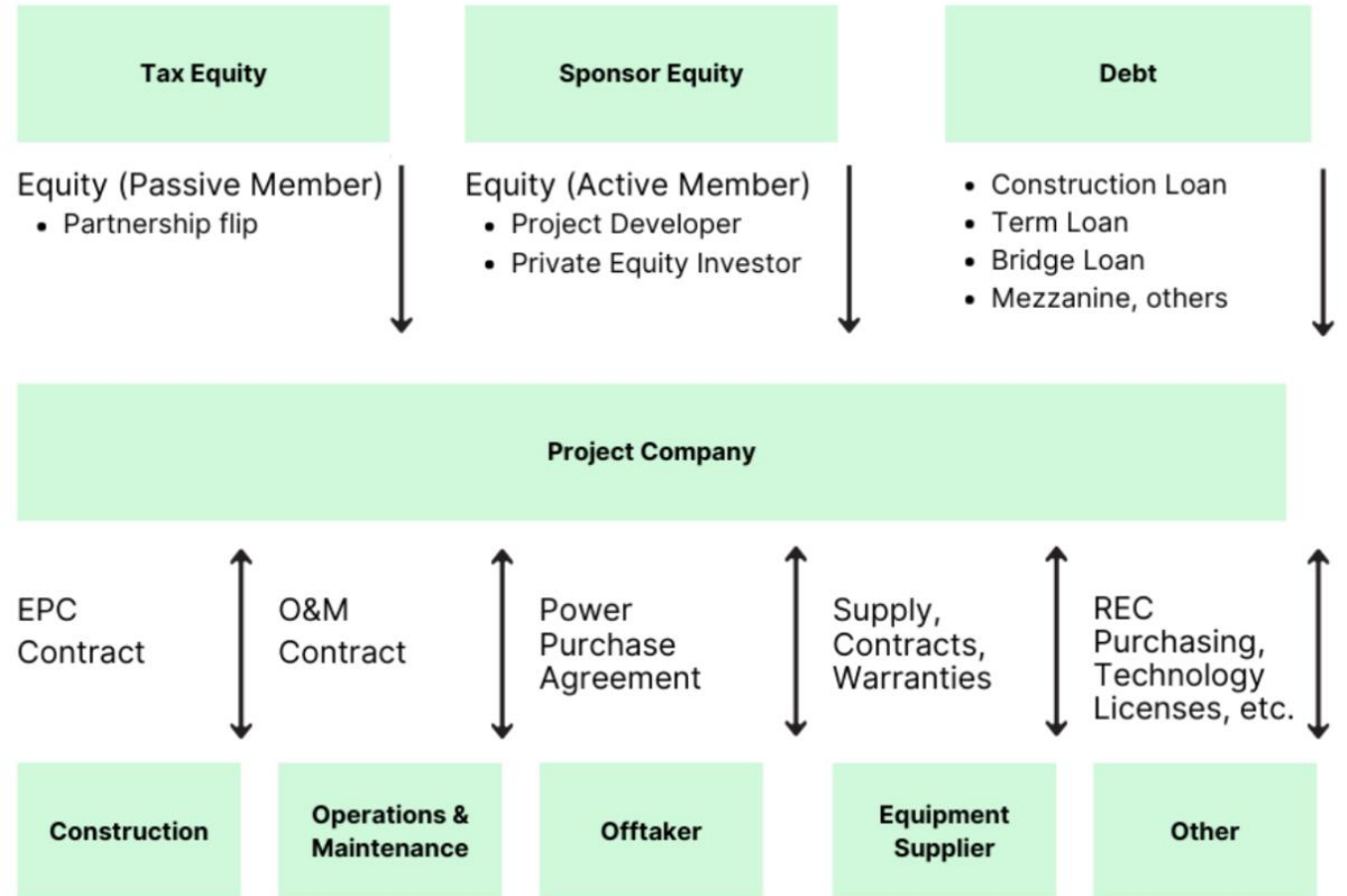


# Finance and Investment

(The Basics of the Capital Stack for Existing and Emerging Tech)

# The Basics of Project Finance

- Equity (Tax and Cash/Sponsor)
- Debt (Lenders)
- Project Development



Source: ACORE

# The Basics of Tax Equity

- Reduce tax equity investors' tax liabilities
  - Receive tax credits + accelerated depreciation deductions + priority in stack
  - *The IRA included transferability and direct pay options*
- PTC/ITC
  - PTC = Based on Production
  - ITC = Based on % of Project Cost
  - Value of credits can be increased with additional bonus adders (Domestic Content, Energy Communities, Low-Income Communities)
- Tax equity often structured to enable construction debt financing
- Various structures
  - Partnership Flips, Sale Leaseback, Inverted (Pass-Through) Lease

# Risk Mitigation

- PPAs (virtual/physical)
  - Term
  - Events of Default/Liquidated Damages
  - Pricing
  - Performance/Availability Guarantees
  - Curtailment/Negative Pricing/Basis
- Risks – Who wears?
  - Construction Risk – overbudget, missing deadlines, reaching COD?
  - Technology Risk – tested/proven?
  - Counterparty Risk – solvency?
  - Revenue Risk – how are payments received?
  - Operational Risk – performance?
  - Regulatory Risk – changes to existing laws/regulations?

# The OBBB

- Qualification for PTC/ITC now varies by technology and depends on Construction and Placed In-Service Dates
  - Solar/Wind construction before 2025 = Unaffected
  - Solar/Wind construction before July 2026 = Full eligibility if placed in-service by end of 2027
  - Solar Wind construction after July 2026 = Must be placed in-service by 2030
  - Other technologies have a longer runway = Phase down after 2033
- Foreign Entity of Concern (FEOC)
  - Applies to all technologies
  - Foreign-influenced, ownership, and effective control restrictions
  - Material Assistance cost ratios by technology and year
  - Introduces additional recapture risk

## Material Assistance Cost Ratios



| Year       | Clean Electricity PTC*/ITC** (48E and 45Y) | Solar Components (45X) | Wind Components (45X) | Inverters (45X) | Battery Components (45X) | Critical Minerals (45X) |
|------------|--|------------------------|-----------------------|-----------------|--------------------------|-------------------------|
| 2026       |  | 50%                    | 85%                   | 50%             | 60%                      | 0%                      |
| 2027       | 45%  | 60%                    | 90%                   | 55%             | 65%                      | 0%                      |
| 2028       | 50%  | 70%                    |                       | 60%             | 70%                      | 0%                      |
| 2029       | 55%  | 80%                    |                       | 65%             | 80%                      | 0%                      |
| 2030       | 60%  | 85%                    |                       | 70%             | 85%                      | 25%                     |
| 2031       | 60%  | 85%                    |                       | 70%             | 85%                      | 30%                     |
| 2032       | 60%  | 85%                    |                       | 70%             | 85%                      | 40%                     |
| After 2032 | 60%  | 85%                    |                       | 70%             | 85%                      | 50%                     |

# Going forward

- Corporate Goals? RECs? Impact of GHG measurement changes?
- Impact of FEOC on all technologies?
- Market design changes?
- What happens after July 2026? Will we see different tech investment?