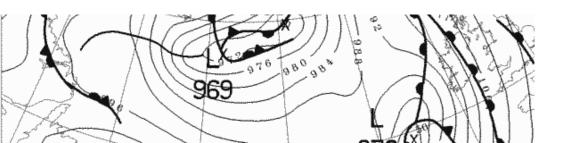
Trading with the Virtual Power Plant

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Change of Market Rules in Germany

1998: market liberalization: unbundling of transmission,

production, distribution

 2000: energy law with tariff system, TSO sell renewable energy at the day-ahead auction

2012: introduction of direct marketing of renewables, increased volume of intraday-trading

2013: remote control of wind and solar plants becomes

legal requirement

2015: ancillary service by wind farms

Now: remote control activations based on price

signals and grid bottlenecks

trading companies made contracts with asset owners and build pools of wind and solar plants to sell production on energy markets



Difficulties in the Beginning of Direct Marketing in 2012

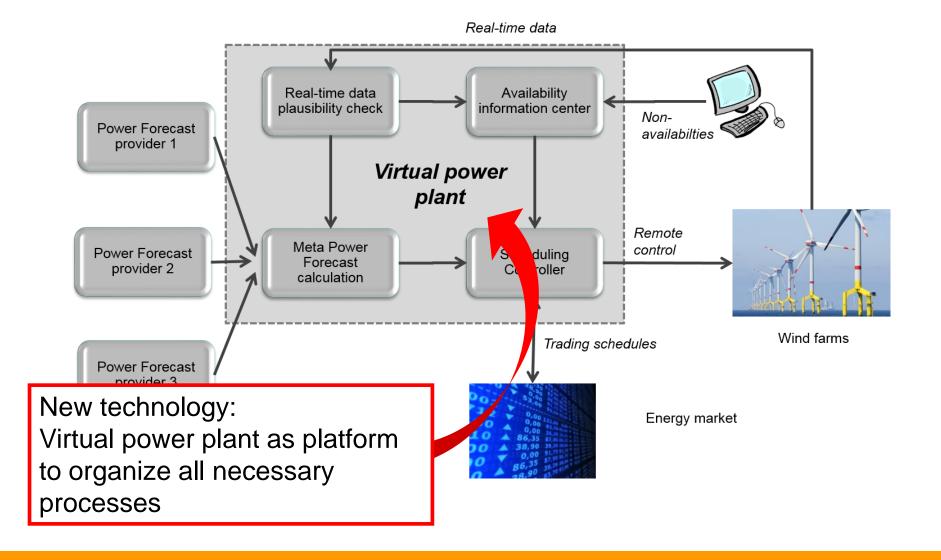
The introduction of direct marketing of renewables increased the volume of intraday-trading.

Problems:

- No real-time data
 - = no idea of current power production
 - = no chance to take action on intraday market
- No remote control
 - = no way of curtailing power production
 - = no chance to avoid negative prices on spot market
- No sufficient IT infrastructure / no 24/7-trading floor
 - = lack of technical and organizational means to react quickly on changing conditions
- ...

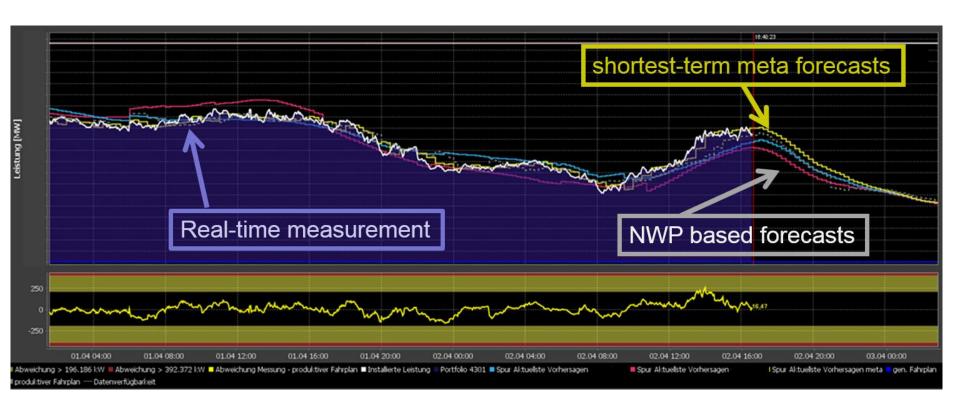


Complex Processes Need to be Handled



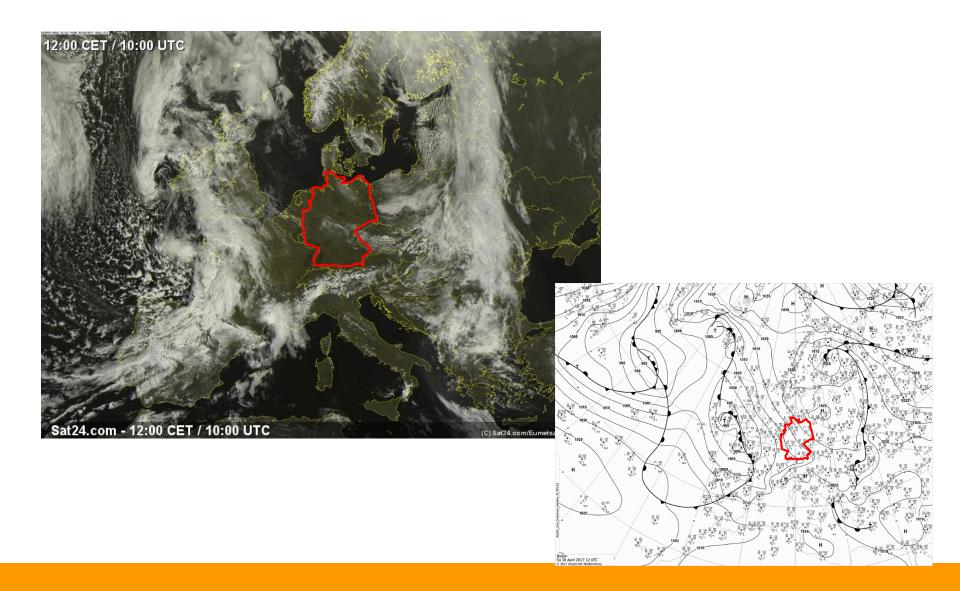


Overview of Prediction and real-time Production

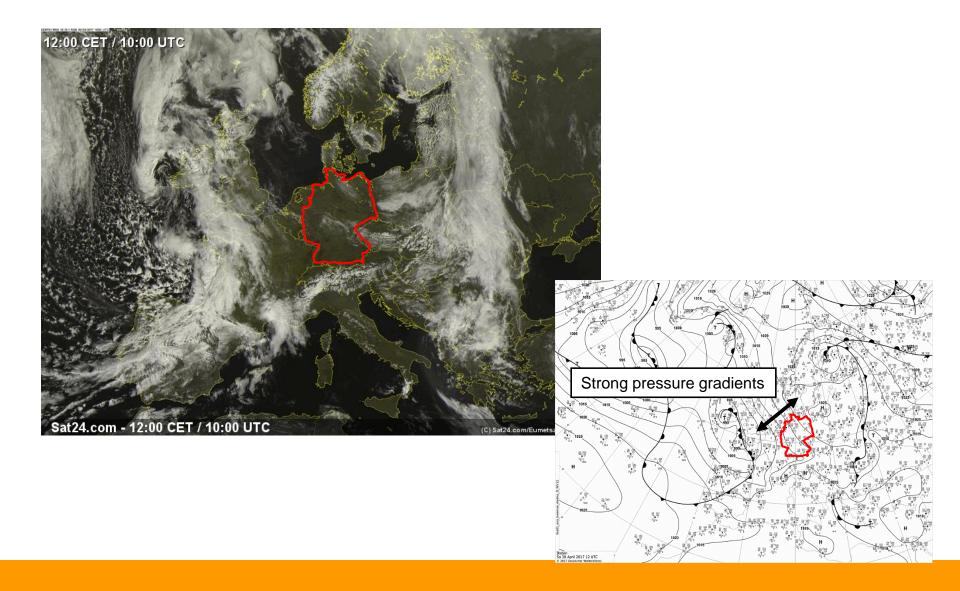


Deviations of forecast can be settled on intraday market to reduce balancing costs.

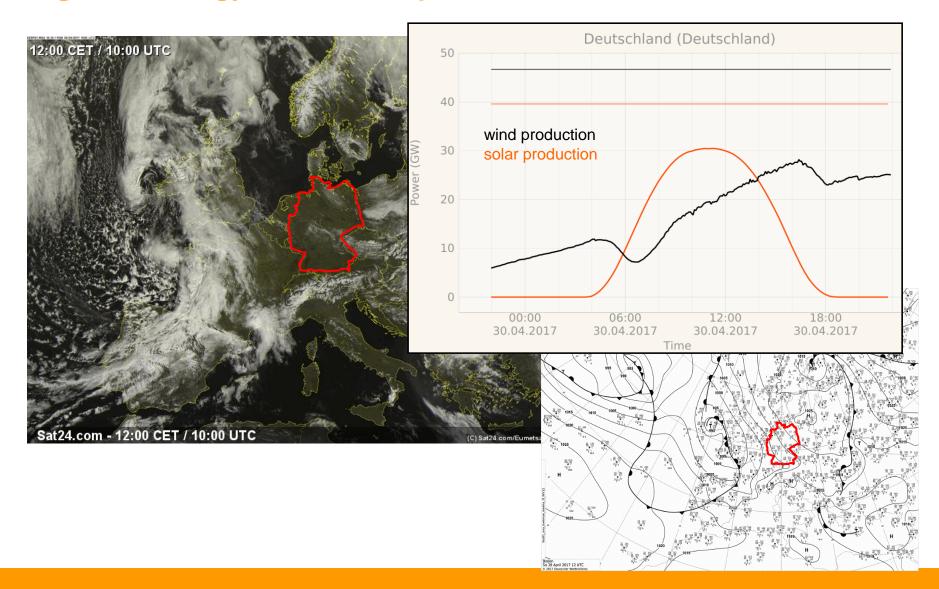




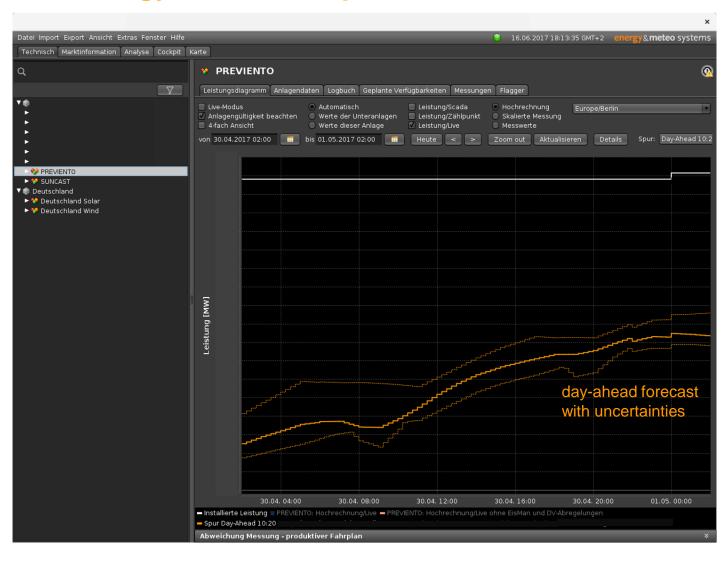




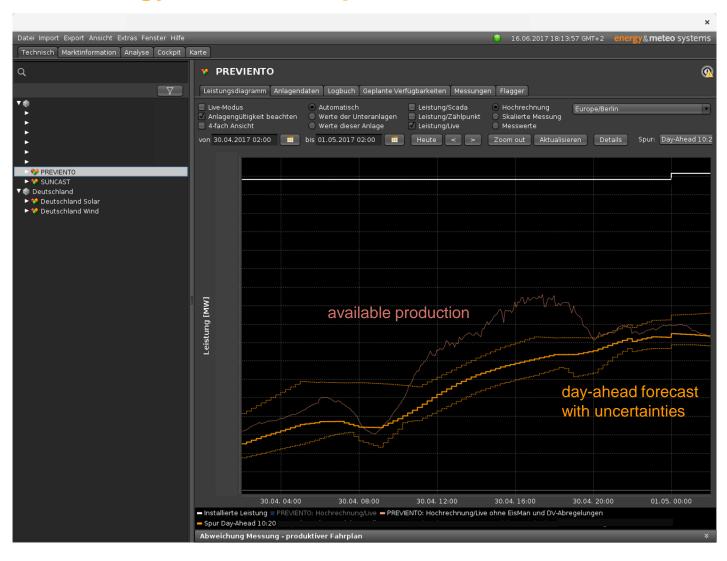




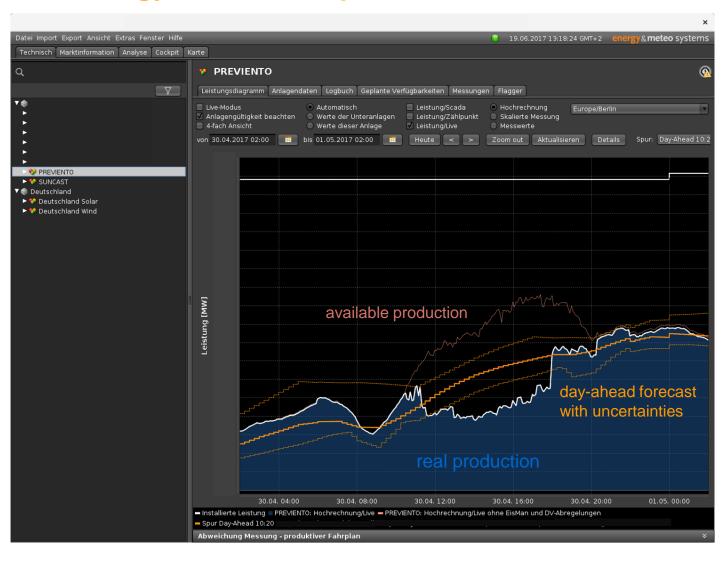




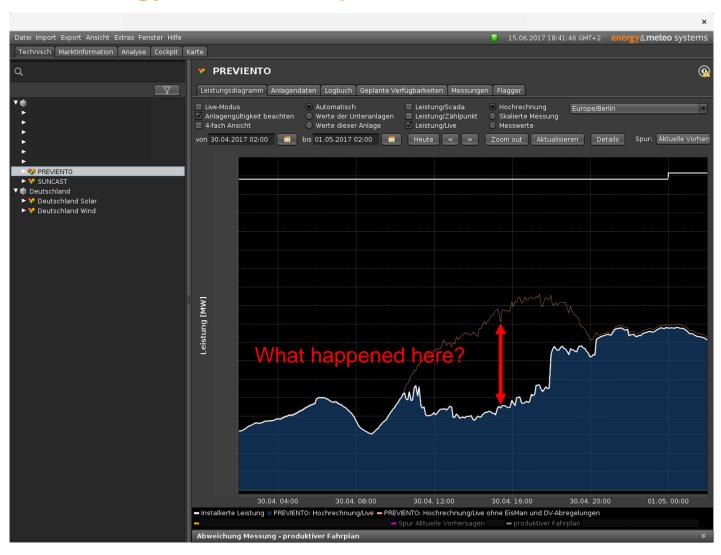




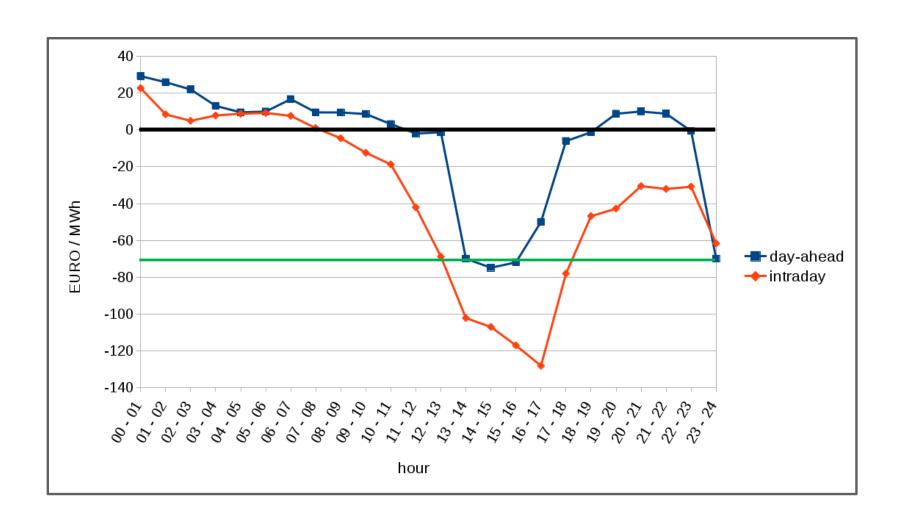




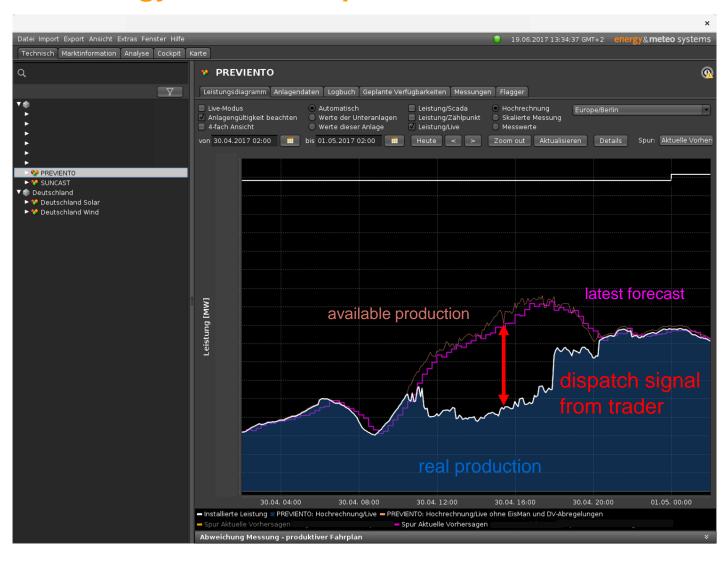




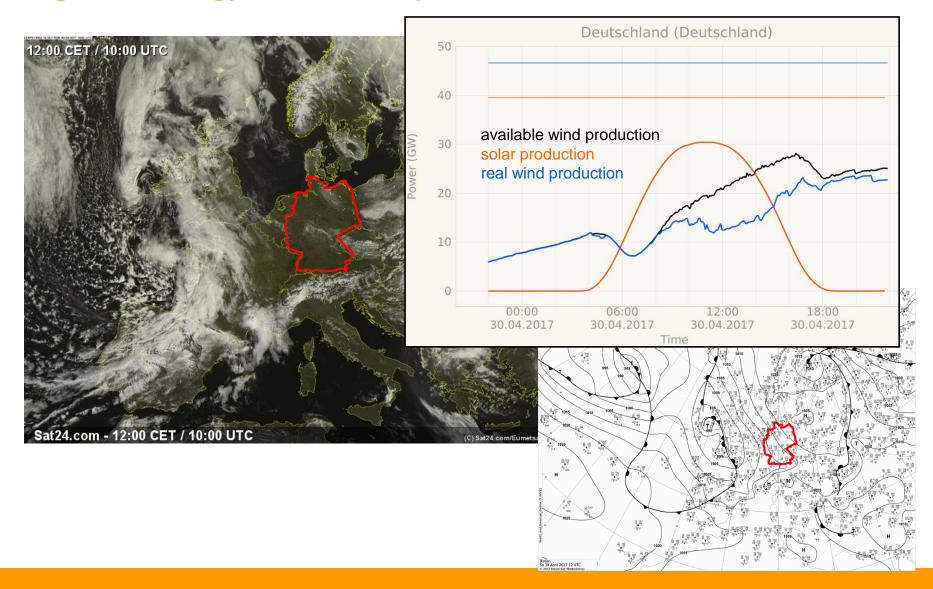














Conclusions and Outlook

- Virtual power plant is a tool for complete portfolio management:
 - connection of renewable energy plants
 - data management (static data, measurements, forecasts)
 - visualization of all relevant time series
 - combination of forecasts to generate trading schedules
 - remote control of units
- Present and Future:
 - many ideas and possibilities: ancillary services, storage, demand side management with controllable loads (e.g. cooled warehouses, greenhouses), e-mobility, sector coupling

Thanks for your attention!

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